#### APPLICABLE PRICING SUPPLEMENT





# Toyota Financial Services (South Africa) (Proprietary) Limited

(Registration Number 1982/010082/07) (Incorporated with limited liability in the Republic of South Africa)

#### Unconditionally and irrevocably guaranteed by

# Toyota Motor Finance (Netherlands) B.V.

(a private company incorporated with limited liability under the laws of the Netherlands)

# Issue of ZAR130,000,000 Senior Unsecured Floating Rate Notes due 11 February 2013

# (Tranche 1 of Series 73)

#### Under its ZAR5,000,000,000 Domestic Medium Term Note Programme

This document constitutes the Applicable Pricing Supplement relating to the issue of Notes described herein. Terms used herein shall be deemed to be defined as such for the purposes of the Terms and Conditions set forth in the Programme Memorandum dated 30 November 2005, as amended by the Supplement to the Programme Memorandum dated 19 March 2007 and any further amendments or supplements to the Programme Memorandum (collectively, the "**Programme Memorandum**"). The Notes described in this Applicable Pricing Supplement are subject to the Terms and Conditions in the Programme Memorandum. This Applicable Pricing Supplement must be read in conjunction with such Programme Memorandum. To the extent that there is any conflict or inconsistency between the contents of this Applicable Pricing Supplement and the Programme Memorandum, the provisions of this Applicable Pricing Supplement shall prevail.

# **DESCRIPTION OF THE NOTES**

Issuer	Toyota Financial Services (South Africa) (Proprietary) Limited
Guarantor	Toyota Motor Finance (Netherlands) B.V.
Whether the Notes are Senior Notes or Subordinated	Senior
Series No.	73
Tranche No.	1
Aggregate Nominal Amount:	
(a) Series	ZAR130,000,000
(b) Tranche	ZAR130,000,000
Interest	Interest bearing
Interest/Payment Basis	Floating Rate Notes
Automatic/Optional Conversion from one Interest/Redemption/Payment Basis to	N/A

another Form of Notes Issue Date Business Centre

Additional Business Centre

Nominal Amount per Note

Interest Commencement Date

Specified Denomination

Issue Price

Maturity Date

Specified Currency

Applicable Business Day Convention

Final Redemption Amount

Last Date to Register

Books Closed Period(s)

Default Rate

# FIXED RATE NOTES

# FLOATING RATE NOTES

(a)	Floating Interest Payment Dates
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- (b) Interest Periods
- (c) Definition of Business Day (if difference from that set out in Condition 1)

(d) Minimum Rate of Interest

- (e) Maximum Rate of Interest
- (f) Other terms relating to the method of calculating interest (e.g. Day Count Fraction, rounding up provision)

Manner in which the Rate of Interest is to be determined

10 February 2011 Johannesburg N/A ZAR1,000,000 ZAR1,000,000 100% 10 February 2011 11 February 2013 ZAR Modified Following Business Day 100% of the Aggregate Nominal Amount By 17b00 on 31 January 30 April 31 July

**Registered Notes** 

By 17h00 on 31 January, 30 April, 31 July and 31 October of each year until the Maturity Date

The Register will be closed from 1 February to 10 February, 1 May to 10 May, 1 August to 10 August and 1 November to 10 November of each year until the Maturity Date (all dates inclusive)

N/A

N/A

11 February, 11 May, 11 August and 11 November of each year until the Maturity Date with the first Floating Interest Payment Date being 11 May 2011

From and including one Floating Interest Payment Date to but excluding the immediately succeeding Floating Interest Payment Date

N/A

N/A

N/A

N/A

Screen Rate Determination

Margin

#### If ISDA Determination

If Screen Rate Determination

- Reference Rate (including relevant (a) period by reference to which the Rate of Interest is to be calculated)
- (b) Interest Rate Determination Dates
- (c) **Relevant Screen Page and Reference** Code

If Rate of Interest to be calculated otherwise than by ISDA Determination or Screen Rate Determination, insert basis for determining Rate of Interest/ Margin/ Fallback provisions

Calculation responsible Agent, for calculating amount of principal and interest

ZERO COUPON NOTES	N/A
PARTLY PAID NOTES	N/A
INSTALMENT NOTES	N/A
MIXED RATE NOTES	N/A
INDEX-LINKED NOTES	N/A
DUAL CURRENCY NOTES	N/A
EXCHANGEABLE NOTES	N/A
OTHER NOTES	N/A
PROVISIONS REGARDING REDEMPTION/MATURITY	
Issuer's Optional Redemption: if yes:	No
Redemption at the Option of the Senior Noteholders: if yes:	No
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Early Redemption Amount(s) payable on redemption for taxation reasons or on Event of Default (if required). If no:

# **GENERAL**

Financial Exchange	JSE Limited (Interest Rate Market)
Calculation Agent	Nedbank Capital, a division of Nedbank Limited
Paying Agent	FirstRand Bank Limited, acting through its Rand Merchant Bank division
Specified office of the Paying Agent	14 <sup>th</sup> Floor, 1 Merchant Place, Cnr Fredman

0.7% to be added to the relevant Reference Rate

N/A

3-month-ZAR-JIBAR

11 February, 11 May, 11 August and 11 November of each year until the Maturity Date with the first Interest Rate Determination Date being 4 February 2011

Reuters page SAFEX Money Market (0#SFXMM) or applicable successor page N/A

Nedbank Capital, a division of Nedbank Limited A A A A A

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Yes

	Drive and Rivonia Road, Sandton, 2196,
	South Africa
Transfer Secretary	FirstRand Bank Limited, acting through its Rand Merchant Bank division
Provisions relating to stabilisation	N/A
Stabilising manager	N/A
Additional selling restrictions	N/A
ISIN	ZAG000084054
Stock Code	TFS73
The notice period required for exchanging interests in Global Certificates for Individual Certificates	As per Condition 13.2
Method of distribution	N/A
If syndicated, names of Managers	N/A
If non-syndicated, name of Dealer	Nedbank Capital, a division of Nedbank Limited
Credit Rating assigned to Notes (if any)	N/A
Receipts attached?	No
Coupons attached?	No
Talons attached?	No
Stripping of Receipts and/or Coupons prohibited as provided in Condition 15.4	No
Governing law (if the laws of South Africa are not applicable)	N/A
Other Banking Jurisdiction	N/A
Surrendering of Notes	10 days after the date on which the Certificate in respect of the Note to be redeemed has been surrendered to the Issuer
Use of proceeds	N/A

DISCLOSURE REQUIREMENTS IN TERMS OF PARAGRAPH 3(5) OF THE COMMERCIAL PAPER REGULATIONS, GOVERNMENT NOTICE 2172 (GOVERNMENT GAZETTE NUMBER 16167, 14 DECEMBER 1994) PUBLISHED UNDER THE BANKS ACT, 1990) (the "Commercial Paper Regulations"):

#### Paragraph 3(5)(a)

The ultimate borrower is the Issuer.

#### Paragraph 3(5)(b)

The Issuer is a going concern and can in all circumstances be reasonably expected to meet its commitments under the Notes.

# Paragraph 3(5)(c)

The auditor of the Issuer is Deloitte & Touche.

# Paragraph 3(5)(d)

As at the date of this issue:

- (i) the Issuer has issued ZAR1,457,000,000 commercial paper (inclusive of this issue of Notes on 10 February 2011); and
- (ii) to the best of the Issuer's knowledge and belief, the Issuer estimates to issue ZAR1,000,000,000 of commercial paper during the current financial year, ending 31 March 2011 (exclusive of all issues on 10 February 2011).

# Paragraph 3(5)(e)

All information that may reasonably be necessary to enable the investor to ascertain the nature of the financial and commercial risk of its investment in the Notes is contained in this Applicable Pricing Supplement read together with the Programme Memorandum.

# Paragraph 3(5)(f)

There has been no material adverse change in the Issuer's financial positions since the date of its last audited financial statements.

# Paragraph 3(5)(g)

The Notes issued will be unlisted.

#### Paragraph 3(5)(h)

The funds to be raised through the issue of the Notes are to be used by the Issuer for its funding of its business operations.

#### Paragraph 3(5)(i)

The obligations of the Issuer in respect of the Notes are unsecured but are, however, guaranteed by the Guarantor.

#### Paragraph 3(5)(j)

Deloitte & Touche, the statutory auditors of the Issuer, have confirmed that their review did not reveal anything which indicates that this issue of Notes issued under the Programme will not comply in all respects with the relevant provisions of the Commercial Paper Regulations.

#### **Responsibility:**

The Issuer accepts responsibility for the information contained in this Applicable Pricing Supplement.

Application will not be made to list this issue of Notes on 10 February 2011.

Signed at JOHANNESBURG on this 9 February 2011.

For and on behalf of TOYOTA FINANCIAL SERVICES (SOUTH AFRICA) (PROPRIETARY) LIMITED

Name: M Burger Capacity: Director Who warrants his authority hereto

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Name: AJ Brink Capacity: Director Who warrants his authority hereto