APPLICABLE PRICING SUPPLEMENT



Toyota Financial Services (South Africa) (Proprietary) Limited

(Registration Number 1982/010082/07) (Incorporated with limited liability in the Republic of South Africa)

Unconditionally and irrevocably guaranteed by

Toyota Motor Finance (Netherlands) B.V.

(a private company incorporated with limited liability under the laws of the Netherlands)

Issue of ZAR225,000,000 Senior Unsecured Floating Rate Notes due 18 April 2013

(Tranche 1 of Series 78)

Under its ZAR5,000,000,000 Domestic Medium Term Note Programme

This document constitutes the Applicable Pricing Supplement relating to the issue of Notes described herein. Terms used herein shall be deemed to be defined as such for the purposes of the Terms and Conditions set forth in the Programme Memorandum dated 30 November 2005, as amended by the Supplement to the Programme Memorandum dated 19 March 2007 and any further amendments or supplements to the Programme Memorandum (collectively, the "**Programme Memorandum**"). The Notes described in this Applicable Pricing Supplement are subject to the Terms and Conditions in the Programme Memorandum. This Applicable Pricing Supplement must be read in conjunction with such Programme Memorandum. To the extent that there is any conflict or inconsistency between the contents of this Applicable Pricing Supplement and the Programme Memorandum, the provisions of this Applicable Pricing Supplement shall prevail.

DESCRIPTION OF THE NOTES

Issuer Toyota Financial Services (South Africa)

(Proprietary) Limited

Guarantor Toyota Motor Finance (Netherlands) B.V.

Whether the Notes are Senior Notes or

Subordinated

Interest

Senior

Series No. 78

Tranche No.

Aggregate Nominal Amount:

(a) Series ZAR225,000,000

(b) Tranche ZAR225,000,000

Interest/Payment Basis Floating Rate Notes

Automatic/Optional Conversion from one Interest/Redemption/Payment Basis to

N/A

Interest bearing

another

Form of Notes Listed Registered Notes

Issue Date 18 April 2011
Business Centre Johannesburg

Additional Business Centre N/A

Nominal Amount per Note ZAR1,000,000 Specified Denomination ZAR1,000,000

Issue Price 100%

Interest Commencement Date 18 April 2011

Maturity Date 18 April 2013

Specified Currency ZAR

Applicable Business Day Convention Modified Following Business Day

Final Redemption Amount 100% of the Aggregate Nominal Amount

Last Date to Register By 17h00 on 7 July, 7 October, 7 January

and 7 April of each year until the Maturity

Date

Books Closed Period(s)

The Register will be closed from 8 July to

17 July, 8 October to 17 October, 8 January to 17 January and 8 April to 17 April of each year until the Maturity Date (all dates

inclusive)

Default Rate N/A **FIXED RATE NOTES** N/A

FLOATING RATE NOTES

(a) Floating Interest Payment Dates 18 July, 18 October, 18 January and 18

April of each year until the Maturity Date with the first Floating Interest Payment

Date being 18 July 2011

(b) Interest Periods From and including one Floating Interest

Payment Date to but excluding the immediately succeeding Floating Interest

Payment Date

(c) Definition of Business Day (if

difference from that set out in

Condition 1)

N/A

(d) Minimum Rate of Interest N/A

(e) Maximum Rate of Interest N/A

(f) Other terms relating to the method of calculating interest (e.g. Day Count

Fraction, rounding up provision)

N/A

Manner in which the Rate of Interest is to

be determined

Screen Rate Determination

Margin 0.75% to be added to the relevant Reference Rate If ISDA Determination N/A If Screen Rate Determination Reference Rate (including relevant 3-month-ZAR-JIBAR period by reference to which the Rate of Interest is to be calculated) (b) **Interest Rate Determination Dates** 18 July, 18 October, 18 January and 18 April of each year until the Maturity Date with the first Interest Rate Determination Date being 8 April 2011 (c) Relevant Screen Page and Reference Reuters page SAFEX Money Market (0#SFXMM) or applicable successor page If Rate of Interest to be calculated N/A otherwise than by ISDA Determination or Screen Rate Determination, insert basis for determining Rate of Interest/ Margin/ Fallback provisions Calculation Agent, responsible FirstRand Bank Limited, acting through its calculating amount of principal and interest Rand Merchant Bank division ZERO COUPON NOTES N/A N/A **PARTLY PAID NOTES** N/A **INSTALMENT NOTES** MIXED RATE NOTES N/A **INDEX-LINKED NOTES** N/A **DUAL CURRENCY NOTES** N/A **EXCHANGEABLE NOTES** N/A N/A **OTHER NOTES** PROVISIONS REGARDING REDEMPTION/MATURITY Issuer's Optional Redemption: if yes: No Redemption at the Option of the Senior No Noteholders: if yes: Early Redemption Amount(s) payable on Yes redemption for taxation reasons or on Event of Default (if required). If no: **GENERAL**

Financial Exchange JSE Limited (Interest Rate Market)

Debt Sponsor FirstRand Bank Limited, acting through its

Rand Merchant Bank division

Calculation Agent Nedbank Capital, a division of Nedbank

Limited

Paying Agent FirstRand Bank Limited, acting through its

Rand Merchant Bank division

Specified office of the Paying Agent 14th Floor, 1 Merchant Place, Cnr Fredman

Drive and Rivonia Road, Sandton, 2196,

South Africa

Transfer Secretary FirstRand Bank Limited, acting through its

Rand Merchant Bank division

Provisions relating to stabilisation N/A

Stabilising manager N/A

Additional selling restrictions N/A

ZAG000085242

Stock Code TFS78

The notice period required for exchanging

interests in Global Certificates for

Individual Certificates

ISIN

As per Condition 13.2

Method of distribution N/A
If syndicated, names of Managers N/A

If non-syndicated, name of Dealer FirstRand Bank Limited, acting through its

Rand Merchant Bank division

Credit Rating assigned to Notes (if any)

Receipts attached?

No

Coupons attached?

No

Talons attached?

No

Stripping of Receipts and/or Coupons prohibited as provided in Condition 15.4

Governing law (if the laws of South Africa

are not applicable)

N/A

No

Other Banking Jurisdiction N/A

Surrendering of Notes 10 days after the date on which the

Certificate in respect of the Note to be redeemed has been surrendered to the

Issuer

Use of proceeds N/A

DISCLOSURE REQUIREMENTS IN TERMS OF PARAGRAPH 3(5) OF THE COMMERCIAL PAPER REGULATIONS, GOVERNMENT NOTICE 2172 (GOVERNMENT GAZETTE NUMBER 16167, 14 DECEMBER 1994) PUBLISHED UNDER THE BANKS ACT, 1990) (the "Commercial Paper Regulations"):

Paragraph 3(5)(a)

The ultimate borrower is the Issuer.

Paragraph 3(5)(b)

The Issuer is a going concern and can in all circumstances be reasonably expected to meet its commitments under the Notes.

Paragraph 3(5)(c)

The auditor of the Issuer is Deloitte & Touche.

Paragraph 3(5)(d)

As at the date of this issue:

- (i) the Issuer has issued ZAR2,021,000,000 commercial paper (inclusive of this issue of Notes on 18 April 2011); and
- (ii) to the best of the Issuer's knowledge and belief, the Issuer estimates to issue ZAR1,000,000,000 of commercial paper during the current financial year, ending 31 March 2012 (exclusive of all issues on 18 April 2011).

Paragraph 3(5)(e)

All information that may reasonably be necessary to enable the investor to ascertain the nature of the financial and commercial risk of its investment in the Notes is contained in this Applicable Pricing Supplement read together with the Programme Memorandum.

Paragraph 3(5)(f)

There has been no material adverse change in the Issuer's financial positions since the date of its last audited financial statements.

Paragraph 3(5)(g)

The Notes issued will be listed.

Paragraph 3(5)(h)

The funds to be raised through the issue of the Notes are to be used by the Issuer for its funding of its business operations.

Paragraph 3(5)(i)

The obligations of the Issuer in respect of the Notes are unsecured but are, however, guaranteed by the Guarantor.

Paragraph 3(5)(j)

Deloitte & Touche, the statutory auditors of the Issuer, have confirmed that their review did not reveal anything which indicates that this issue of Notes issued under the Programme will not comply in all respects with the relevant provisions of the Commercial Paper Regulations.

Responsibility:

The Issuer accepts responsibility for the information contained in this Applicable Pricing Supplement. To the best of the knowledge and belief of the Issuer (who has taken all reasonable care to ensure that such is the case) the information contained in this Applicable Pricing Supplement is in accordance with the facts and does not omit anything which would make any statement false or misleading and all reasonable enquiries to ascertain such facts have been made. This Applicable Pricing Supplement contains all information required by law and the debt listing requirements of the JSE.

Application is hereby made to list this issue of Notes on 18 April 2011. Signed at JOHANNESBURG on this 15th day of April 2011.

For and on behalf of

TOYOTA FINANCIAL SERVICES (SOUTH AFRICA) (PROPRIETARY) LIMITED

Name: M Burger Capacity: Director

Who warrants his authority hereto

Name: AJ Brink Capacity: Director

Who warrants his authority hereto